

# Discover Something Monumental

The most advanced multichannel digital lending platform available today



## Overview

Blue Sage is an innovative, cloud-based digital lending platform for retail, wholesale, and correspondent lenders that provides a superior lending experience for every borrower. The company's technology is 100% browser-based, including mobile applications, and provides end-to-end functionality for the entire lending and fulfillment process, regardless of channel, delivered through a secure, fully managed cloud platform.

Our Digital Lending Platform is an Enterprise Cloud Solution supporting all the automated functionality needed to enable each party in the process to transact efficiently and transparently. The solution scales to assure compliant, efficient delivery of thousands of closed loans a month. Flexible lending service components are driven by rules and configuration (pricing, fees, escrows, TIL and MI calcs, etc.)

## Loan Origination

- Retail, Wholesale, Correspondent Support
- Skills-based routing, Tasking, and Alerts
- Pricing, Fees, Compliance Automation
- Seamless integrations with third party services
- Complete Audit Trail and Loan Snapshot History
- Closing, Funding, Post Closing Support
- Configurable Scorecards for Decisioning
- Automated LO, Broker, and Branch License Management via NMLS

## Sales Portals

- Optimized LO, Broker, and Seller Portals
- Built-in CRM to track all Contacts, Lead Sources, Referral Partners, and Appointments
- Loan Scenarios with detailed pricing and closing costs
- Performance Metrics, Pre-Approvals, Quotes
- Easy 1003 Entry, Loan Status, Robust Notes
- Pipeline Management and advanced loan search
- Loan Import/Case File Retrieval for TPO

## Mobile Enabled Applications

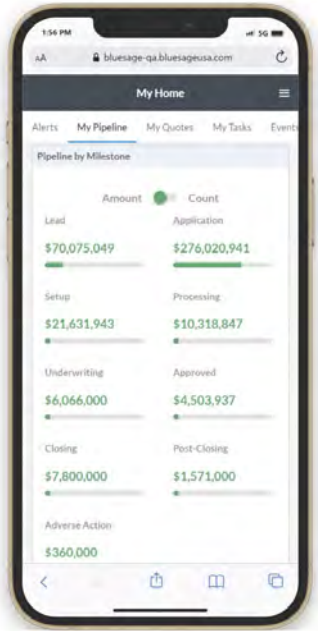
- Provide companion app for loan officers in the field to engage with prospects Online
- LOA access across all assigned loan officers
- All consumer apps are responsive for use on any phone, tablet, or laptop

## Consumer Direct Tools

- Personalized and Branded Consumer Experience
- Personalized Rate Quote with side-by-side details
- Online Loan Application - short and long form apps
- Multi-lingual support
- Rate lock, Upload Docs, eSign, Payments, Check Status
- Automated Income and Asset Verification

## Consumer Direct

Consumer self-service application that enables potential borrowers to shop, price, and apply for a loan on any device using an intuitive, step-by-step approach with a fully responsive user interface. Automated workflows allow the system to order credit, price the loan, assign conditions, run compliance, run AUS, and create a personalized consumer portal with initial disclosures delivered and ready to eSign within minutes of submitting an application.



## Multi-Channel LOS

Retail, wholesale, correspondent: Our intelligent automation allows you to connect with borrowers and partners, automate the end-to-end process, and quickly close more compliant loans.

## Website/Portals

Out-of-the-box websites and portals designed to fully engage borrowers, brokers, and correspondent sellers. All sites are personalized with individual lender content, workflow, and branding.

## Mobile Applications

As your team processes the loan, borrowers are automatically updated and always in touch through their preferred digital device. LOs have “on the go” access to key contacts, performance results, and loan-level details to better service their customers anytime, anywhere.

## Loan Officer Portal (POS/CRM)

Gives your loan officers the tools and transparency they need to digitally engage, converting leads into satisfied customers. This full-feature CRM and POS allows LOs to work in one system designed specifically for their needs for prospecting, selling, and working with borrowers throughout the lending process.

## Interim Servicing

Leveraging the same innovative framework and open API approach, our latest interim servicing offering enables you and your team to automate the manual processes related to interim servicing including loan boarding, processing, while delivering a modern intuitive borrower experience.



### Automated Workflow



## Contact Us

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